



PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION®  
*Best People. Best Practices.*

# MEMBER BENEFITS

PLUMBING-HEATING-COOLING-CONTRACTORS — NATIONAL ASSOCIATION

## Get the Knowledge, Contacts & Tools You Need to Succeed

As a member of the PHCC community, you can turn to a wide network of experienced colleagues for insights into best practices, tools and resources, as well as benefit from protection from over-regulation. What's more, you can also save thousands of dollars by taking advantage of discounts on products and services.

### Be More Profitable

- Marketing & Advertising Resources
- Find a Contractor online resource
- Legislative & Regulatory Leadership
- PHCC Community Network
- PHCC Key Suppliers & Associates
- Online Buyers' Guide
- Training & Education
- Peer Groups for Focused Market Insights
- Workforce Resources

### Work Smarter & Safer

- Up-to-date Codes & Regulations
- Training & Apprenticeship Programs
- Safety & Risk Management Tools
- Legislative & Regulatory Leadership
- PHCC Educational Foundation
- Training via Virtual University
- Webinars and Other Training Resources
- Best Business Practices

### Save Money

- Marketing & Advertising Resources
- Discounts on Goods & Services
- Handbooks & Manuals
- Training & Education
- Member Discounts on Meetings

### Make Connections

- PHCC Community Network
- PHCC Key Supplier Network
- Peer to Peer Networking Groups
- Get Involved Locally
- CONNECT Conference & Tradeshow
- My PHCC
- Who's Who Membership Directory

### Build a Qualified Workforce

- Plumbing & HVACR Apprentice & Journeyman Training
- Scholarships
- Assessment Tests
- Instructor Workshop

**BEST PEOPLE. BEST PRACTICES.®**

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# Member/Non-Member Tangible Benefits Comparison

Other Programs Available – Visit [www.phccweb.org](http://www.phccweb.org) for details.

## BENEFITS COMPARISON

Apprentice / Journeyman Training	Member Discount	Member Per Unit	Non-Member Per Unit	Savings Per Unit
Plumbing and HVACR Textbooks	10%	\$85.95	\$94.95	<b>\$9.00</b>
Plumbing & HVACR Apprentice eLearning (Online – Available for 1st, 2nd, 3rd, and 4th year students)	28%	\$562	\$782	<b>\$220</b>
Fast Trac for Plumbing/HVAC – Manual Only	50%	\$199	\$399	<b>\$200</b>
Fast Trac for Plumbing/HVAC – With Testing	30%	\$695	\$995	<b>\$300</b>
360 Training for Journeyman Training (Online – a wide variety of topics including technical, industrial, safety skills, and environmental. Some states offer CEU credit).	10%	\$18 - \$449	\$20 - \$499	<b>Varies by Program</b>
<b>Service Technician Training</b>				
Total Opportunity Performance Systems (QSC)	37%	\$110	\$150	<b>\$40</b>
<b>Business Management Education</b>				
Online Webinars - 2 available each month, broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit	\$99	<b>\$99</b>
CONNECT Conference / Product & Technology Showcase	16%	\$495	\$595	<b>\$100</b>
Business Operations – for service and repair contractors (QSC)	20%	\$210	\$255	<b>\$45</b>
Service Manager/Supervisor – for service and repair contractors (QSC)	29%	\$349	\$449	<b>\$100</b>
Unity Conferences – for signatory contractors	31%	\$345	\$500	<b>\$155</b>
CCA Conferences – for construction contractors	13%	\$695	\$795	<b>\$100</b>
Essentials of Project Management Course	5%	\$1,895	\$1,995	<b>\$100</b>
Federated Insurance Open for Business Program – Disaster Continuity Planning Tools	100%	Member Benefit	Member Benefit	<b>\$199 &amp; up</b>
<b>Business Management Tools</b>				
Overhead and Profit Calculator	20%	\$199	\$249	<b>\$50</b>
Labor Calculator	50%	\$199	\$399	<b>\$200</b>
<b>Technical / Code</b>				
Techline – Expert Advice on Code Questions and Clarifications		Member Benefit	Member Benefit	Member Benefit
National Standard Plumbing Code (2003, 2006, 2009)	33%	Varies	Varies	<b>Varies</b>
National Standard Plumbing Code w/Illustrations (2003, 2006, 2009, 2012)	32%	Varies	Varies	<b>Varies</b>
National Standard Plumbing Code Supplements (2000-2010)	32%	\$25	\$37.50	<b>\$12.50</b>
<b>Discount Programs / Programs</b>				
ConsensusDocs – Complete Package	20%	\$799	\$999	<b>\$200</b>
ConsensusDocs – Subcontracting Only	20%	\$439	\$549	<b>\$100</b>
Workplace Drug Testing Kit	22%	\$225	\$275	<b>\$50</b>
PHCC Safety Program	33%	\$50	\$75	<b>\$25</b>
NATE Manuals	33%	\$30	\$45	<b>\$15</b>
PHCC Who's Who Directory	100%	Member Benefit	\$75	<b>\$75</b>
PayAnywhere Point of Sale Credit Card Processing	\$1,000 free processing, no equipment, set up or other fees, low swipe rate of 2.69% all in			Member Benefit
ExxonMobil Gas	.05 per gallon (4 trucks@40 gal/wk = \$416/year)			Member Benefit
Chrysler Trucks & Vehicles (Purchase or Lease)	\$500 private incentive discount & \$1,000 OJT allowance per vehicle			Member Benefit
Aramark – work apparel	25%			Member Benefit
TradeWraps Truck Wraps and Promotional Materials	5% discount on full or partial vehicle wraps and promotional items			Member Benefit
Enterprise Fleet Management	Discounts on vehicle leasing			Member Benefit
Market Hardware – website design and management, SEO	Discounts on website design, hosting and & SEO, free social media tips and sample posts			Member Benefit
Hudson Ink – Marketing Services	Discounts on marketing services, free newsletter			Member Benefit



Additional benefits and savings available through PHCC's state and local chapters

**Potential Savings Per Unit**  
**\$2,500+**